



## National Animal Supplement Council



### Preferred Supplier Data Sheet (PSDS) for Raw Material Suppliers and Contract Manufacturers

**All Raw Material Suppliers and Contract Manufacturers must provide the information requested in this form as part of the qualification procedure for acceptance as a Preferred Supplier by NASC.** Any fields not applicable to your company should be completed by entering N/A.

Please return copies of the completed form(s) and requested certifications electronically to Bill Parker at [b.parker@nasc.cc](mailto:b.parker@nasc.cc) or mail to:

NASC  
PO Box 5168  
Sun City West, AZ 85376

This information will be posted in the Members Section of the NASC Web Site for companies to download for use in qualifying and accepting the supplier.

Questions: contact Bill Parker at the NASC office (760-751-3360 X105)

#### SECTION 1: SITE OVERVIEW

NAME AND ADDRESS OF COMPANY OR SITE RESPONSIBLE:	Balchem Corporation 5 Paragon Drive, Suite 200 Montvale, NJ 07645		
WEB SITE:	<a href="http://AnimalNutrition&amp;Health(balchem.com)">Animal Nutrition &amp; Health (balchem.com)</a>		
PROGRAM CONTACT PERSON(S)	Eric K. Altom, PhD – Technical Nutritionist	Jason Schmidt, MS - Corp Regulatory Affairs Scientist	
TELEPHONE NUMBER:	937-472-3322	225-773-4581	
E-MAIL:	ealtom@balchem.com	jschmidt@balchem.com	
<b>BUSINESS DESCRIPTION / SITE DETAILS:</b>			
FACILITY SIZE / # EMPLOYEES:	Verona - 181,000 sq. ft. / 127 employees Salt Lake City – 16,000 sq. ft / 13 employees Vancouver – 22,000 sq. ft / 22 employees Kappa – Contract manufacturing facility the BASF AS	DATE EST:	Verona - Acquired by Balchem in 2001 Salt Lake City - Acquired by Balchem in 2016 Vancouver - Acquired by Balchem in 2022 Kappa - Acquired by Balchem in 2022
GENERAL AND PRODUCT LIABILITY INSURANCE LEVELS:	Commercial General Liability Each Occurrence: \$1,000,000  Products: \$2,000,000	UNION:	Verona - Teamsters SLC- NO Vancouver – NO Kappa - NO
SPECIFY TYPE(S) OF INGREDIENT(S), MANUFACTURING CAPABILITIES, PRODUCTS PRODUCED/SUPPLIED BY THE SITE, SERVICES AND THEIR INTENDED APPLICATIONS:	Choline Chloride (Verona) for animal feed, pet food, supplements <ul style="list-style-type: none"><li>Products are provided in two forms and varying concentrations; reference Balchem Product Data Sheets for details</li></ul> Choline bitartrate (Verona) for animal feed, pet food, supplements <ul style="list-style-type: none"><li>Product is provided in a dry form</li></ul> Minerals – Salt Lake City OptiMSM – Vancouver KAPPA – Vitamin K2		
SITE ACTIVITIES CONDUCTED:	Manufacturing of human and/or animal food ingredients.		
ORGANIZATIONAL CHART:			

#### SECTION 2: EVIDENCE OF COMPLIANCE

INDEPENDENT QUALITY	YES IF YES, SPECIFY:
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CERTIFICATIONS:	QUALITY MANAGEMENT SYSTEM STANDARD:	Verona – SQF, FAMI-QS Salt Lake City – SFSF, FAMI-QS Vancouver – FSSC 22000 Kappa – FSSC 22000
	APPROVAL CERTIFICATES:	Verona – SQF, FAMI-QS, SFSF Salt Lake City – SFSF, FAMI-QS Vancouver – FSSC 22000 Kappa – FSSC 22000
	NUMBER AND NAME OF REGISTRAR WHO PROVIDED CERTIFICATE OF APPROVAL:	Verona - SQF = Eagle Food Registrations (53318), FAMI-QS = Eurofins (FAM-0694), SFSF = Eurofins (53318) Salt Lake City – SFSF = Eurofins(53251), FAMI-QS = Eurofins (FAM-0694) Vancouver – FSSC 22000 = AIB International (FSSC-354) Kappa - FSSC 22000 = Bureau Veritas(DK013700-1)
OTHER CERTIFICATIONS OR EXTERNAL AUDIT PROGRAMS:		
WEB SITE:	<a href="http://www.balchem.com">www.balchem.com</a>	
DATE OF LAST FDA OR STATE AGENCY CGMP INSPECTION AND OUTCOME (PROVIDE COPY OF REPORT OF OBSERVATIONS FROM LAST FDA OR STATE INSPECTION):	Verona - 2018; no 483 Inspection Findings. Salt Lake City – 2019; no 483 Inspection Findings. Vancouver - 2019; no 483 Inspection Findings. Kappa – 2020 (Danish Food Safety Agency); Pass	

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SECTION 3: RAW MATERIAL SUPPLIERS & CONTRACT MANUFACTURERS ONLY	
DO YOU HAVE Q/C RELEASE REQUIREMENTS FOR ALL SHIPMENTS WHEN THEY ARRIVE: (YES / NO)	Verona – YES Salt Lake City – YES Vancouver – YES Kappa – YES
DO YOU SAMPLE EVERY LOT OF RAW MATERIALS RECEIVED: (YES / NO)	Verona – NO Salt Lake City – NO Vancouver – YES Kappa – YES
DO YOU RE-PACK LARGE QUANTITIES INTO SMALLER QUANTITIES AT YOUR FACILITY: (YES / NO)	Verona – NO Salt Lake City – NO Vancouver – NO Kappa – NO
DO YOU SAMPLE EVERY LOT: (YES / NO)	Verona – NO Salt Lake City – YES Vancouver – YES Kappa – YES
DO YOU PERFORM ANY BLENDING AT YOUR FACILITY (YES / NO)	Verona – YES Salt Lake City – YES Vancouver – YES Kappa – YES
<b>LIST ALL INGREDIENTS HELD AT YOUR FACILITY (ATTACH A LIST/DOCUMENT IF AVAILABLE: (YES / NO))</b>	
PHARMACEUTICAL:	Verona – NO Salt Lake City – YES Vancouver – N/A Kappa – YES
NUTRITIONAL:	Verona – YES Salt Lake City – YES Vancouver – N/A Kappa – YES
BOTANICAL:	Verona – NO Salt Lake City – YES Vancouver – N/A Kappa – NO
MINERAL:	Verona – YES Salt Lake City – YES Vancouver – N/A Kappa – NO
ENZYME:	Verona – NO Salt Lake City – YES Vancouver – N/A Kappa – NO
HORMONE:	Verona – NO Salt Lake City – NO Vancouver – N/A Kappa –
PROBIOTIC:	Verona – NO Salt Lake City – NO Vancouver – N/A Kappa – NO
CHEMICAL (OTHER):	Verona – YES Salt Lake City – YES Vancouver – YES Kappa – NO
<b>METHODS CONDUCTED IN FACILITY: (YES / NO)</b>	

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DO YOU USE AN IN-HOUSE LOT NUMBERING SYSTEM?	Verona – YES Salt Lake City – YES Vancouver – YES Kappa –YES
DO YOU EVER MIX MULTIPLE LOTS OF THE SAME INGREDIENT WHEN YOU BLEND?	Verona – YES Salt Lake City – YES Vancouver – NO Kappa – YES
<b>TESTING INFORMATION:</b> <b>*IF YOU RELY ON BOTH IN-HOUSE AND OUTSIDE CONTRACT LABS, PLEASE FILL OUT BOTH SECTIONS*</b>	
DOES THIS FACILITY RELY ON AN <b>IN-HOUSE</b> LAB? (YES / NO)	Verona - YES Salt Lake City -YES Vancouver – NO Kappa – YES for some analysis, some external
IN-HOUSE TESTS PERFORMED: (YES / NO)	Verona – YES Salt Lake City – YES Vancouver – NO Kappa – YES
POTENCY ASSAY OF RAW MATERIALS? (YES / NO)	Verona – N/A Salt Lake City – NO Vancouver – NO Kappa – YES
RAW MATERIAL ASSAY? (YES / NO)	Verona – N/A Salt Lake City – YES Vancouver – NO Kappa – YES
MICROBIAL? (YES / NO – IF YES SPECIFY)	Verona – NO Salt Lake City – NO Vancouver – NO Kappa – NO
pH? (YES / NO)	Verona – YES Salt Lake City – NO Vancouver – NO Kappa – YES
MOISTURE? (YES / NO)	Verona – YES Salt Lake City – YES Vancouver – NO Kappa – NO
ELEMENTAL PESTICIDES? (YES / NO – IF YES SPECIFY)	Verona – NO Salt Lake City – NO Vancouver – NO Kappa – NO
HEAVY METALS? (YES / NO – IF YES SPECIFY)	Verona – NO Salt Lake City – NO Vancouver – NO Kappa – NO
OTHER? (YES / NO – IF YES SPECIFY)	Verona – NO Salt Lake City – NO Vancouver – NO Kappa – N/A
<b>IF YOU HAVE AN IN-HOUSE LAB</b> PLEASE SPECIFY WHICH LAB ACCREDITATION ORGANIZATION(S) YOU ARE AFFILIATED WITH:	Verona – In-house lab is not accredited. Salt Lake City – In-house lab is not accredited Vancouver – N/A Kappa – ISO 17025



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<b>OUTSIDE CONTRACT LABS USED</b>	
PLEASE LIST YOUR MOST FREQUENTLY USED CONTRACT LABS AND THEIR ACCREDITATION STATUS: (e.g., ISO, FDA, USDA, AOAC, USP, NSF, NPA, A2LA, ANSI, ETC.) <b>*PLEASE PROVIDE ACCREDITATION NUMBER*</b>	
<b>NAME OF LAB #1:</b>	Midwest Laboratories (Verona)
ADDRESS / LOCATION:	13611 B Street Omaha, NE 68144
CONTACT NAME / PHONE NUMBER:	Jessica Wurtz, 402-334-7770
LIST ANY CERTIFICATIONS FOR THE LAB:	ISO 17025:2017
<b>TESTING PERFORMED BY THE OUTSIDE LAB:</b>	
POTENCY ASSAY OF RAW MATERIALS? (YES / NO)	NO
RAW MATERIAL ASSAY? (YES / NO)	NO
MICROBIAL? (YES / NO – IF YES SPECIFY)	NO
pH? (YES / NO)	N/A
MOISTURE? (YES / NO)	NO
ELEMENTAL PESTICIDES? (YES / NO – IF YES SPECIFY)	YES
HEAVY METALS? (YES / NO – IF YES SPECIFY)	YES
OTHER? (YES / NO – IF YES SPECIFY)	NO
<b>NAME OF LAB #2:</b>	Deibel (Verona)
ADDRESS / LOCATION:	450 4th Ave West Twin Falls, ID 83301
CONTACT NAME / PHONE NUMBER:	208-734-3166
LIST ANY CERTIFICATIONS FOR THE LAB:	ISO 17025:2017
<b>TESTING PERFORMED BY THE OUTSIDE LAB:</b>	
POTENCY ASSAY OF RAW MATERIALS? (YES / NO)	NO
RAW MATERIAL ASSAY? (YES / NO)	NO
MICROBIAL? (YES / NO – IF YES SPECIFY)	YES
pH? (YES / NO)	NO
MOISTURE? (YES / NO)	NO
ELEMENTAL PESTICIDES? (YES / NO – IF YES SPECIFY)	NO
HEAVY METALS? (YES / NO – IF YES SPECIFY)	NO
OTHER? (YES / NO – IF YES SPECIFY)	NO

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<b>NAME OF LAB #3:</b>	Pace Analytics (Salt Lake City)
ADDRESS / LOCATION:	2724 S 3600 W, Suite D West Valley City, UT 84119
CONTACT NAME / PHONE NUMBER:	385-486-8773
LIST ANY CERTIFICATIONS FOR THE LAB:	ISO 17025
<b>TESTING PERFORMED BY THE OUTSIDE LAB:</b>	
POTENCY ASSAY OF RAW MATERIALS? (YES / NO)	NO
RAW MATERIAL ASSAY? (YES / NO)	NO
MICROBIAL? (YES / NO – IF YES SPECIFY)	NO
pH? (YES / NO)	NO
MOISTURE? (YES / NO)	NO
ELEMENTAL PESTICIDES? (YES / NO – IF YES SPECIFY)	NO
HEAVY METALS? (YES / NO – IF YES SPECIFY)	NO
OTHER? (YES / NO – IF YES SPECIFY)	YES – Dioxins/PCBs
<b>NAME OF LAB #4</b>	Exact Scientific Services, Inc. (Vancouver)
ADDRESS / LOCATION:	1000 W. 8 <sup>th</sup> St. Vancouver, WA 98660
CONTACT NAME / PHONE NUMBER:	360-693-1883
LIST ANY CERTIFICATIONS FOR THE LAB:	ISO 17025
<b>TESTING PERFORMED BY THE OUTSIDE LAB:</b>	
POTENCY ASSAY OF RAW MATERIALS? (YES / NO)	NO
RAW MATERIAL ASSAY? (YES / NO)	YES
MICROBIAL? (YES / NO – IF YES SPECIFY)	YES
pH? (YES / NO)	NO
MOISTURE? (YES / NO)	NO
ELEMENTAL PESTICIDES? (YES / NO – IF YES SPECIFY)	NO
HEAVY METALS? (YES / NO – IF YES SPECIFY)	YES
OTHER? (YES / NO – IF YES SPECIFY)	YES - Physicochemical
<b>NAME OF LAB #5</b>	ALS laboratory Group, Norway (Kappa)
ADDRESS / LOCATION:	Drammensveien 264, 0283, Oslo
CONTACT NAME / PHONE NUMBER:	+47 22 13 18 00
LIST ANY CERTIFICATIONS FOR THE LAB:	ISO 17025
<b>TESTING PERFORMED BY THE OUTSIDE LAB:</b>	
POTENCY ASSAY OF RAW MATERIALS? (YES / NO)	NO
RAW MATERIAL ASSAY? (YES / NO)	NO
MICROBIAL? (YES / NO – IF YES SPECIFY)	YES
pH? (YES / NO)	NO
MOISTURE? (YES / NO)	YES
ELEMENTAL PESTICIDES? (YES / NO – IF YES SPECIFY)	YES
HEAVY METALS? (YES / NO – IF YES SPECIFY)	YES
OTHER? (YES / NO – IF YES SPECIFY)	N/A
<b>NAME OF LAB #6</b>	EUROFINS BioPharma Product Testing, Denmark
ADDRESS / LOCATION:	Glostrup, Denmark
CONTACT NAME / PHONE NUMBER:	N/A
LIST ANY CERTIFICATIONS FOR THE LAB:	ISO 14001, GMP



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<b>TESTING PERFORMED BY THE OUTSIDE LAB:</b>	
POTENCY ASSAY OF RAW MATERIALS? (YES / NO)	NO
RAW MATERIAL ASSAY? (YES / NO)	NO
MICROBIAL? (YES / NO – IF YES SPECIFY)	YES
pH? (YES / NO)	NO
MOISTURE? (YES / NO)	YES
ELEMENTAL PESTICIDES? (YES / NO – IF YES SPECIFY)	YES
HEAVY METALS? (YES / NO – IF YES SPECIFY)	YES
OTHER? (YES / NO – IF YES SPECIFY)	N/A



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#### SECTION 4: CGMP COMPLIANCE DETAILS

PROVIDE A BRIEF SUMMARY OF HOW THE SUPPLIER COMPLIES WITH EACH APPLICABLE ELEMENT OF THE CURRENT GMP GUIDELINES. NON-APPLICABLE ELEMENTS SHOULD BE NOTED AS SUCH.

The facilities comply with all current federal, state, and local regulatory standards for human and/or animal food production.

IS FACILITY ISO CERTIFIED? YES / NO:

IF YES SPECIFY THE ISO STANDARD  
AND ATTACH CURRENT CERTIFICATE.

Verona – No  
Salt Lake City – No  
Vancouver – Yes ISO 9001  
Kappa - No

LIST AND ATTACH ANY OTHER CERTIFICATIONS OR  
EXTERNAL AUDIT PROGRAMS (E.G., NSF, USP, NPA, ISO, ETC.):

USP

SPECIFY MOST RECENT FACILITY INSPECTIONS BY STATE, FEDERAL, OR  
FOREIGN AGENCY (DATE OF INSPECTION, AND RESULTS OF THE INSPECTION SPECIFY AGENCY):

DATE	INSPECTION AGENCY	RESULTS OF THE INSPECTION
Verona - 2018	FDA	Site compliant; No Form 483
Salt Lake City	FDA	Site compliant; No Form 483
Vancouver	FDA	Site compliant; No Form 483
Kappa	Danish Food Safety Agency	Pass

#### SECTION 5: ADDITIONAL INFORMATION

Hazard Plan (HACCP) / DATE IMPLEMENTED: YES

STATISTICAL PROCESS CONTROL/PROCESS  
ANALYTICAL CONTROL: YES

CORPORATE BIOTERRORISM ACT  
COMPLIANCE: YES

DESCRIBE ALL MEASURES TAKEN BY  
FACILITY TO ENSURE PRODUCT QUALITY  
AND PRODUCT CONTAMINATION  
PREVENTION.

All raw materials arrive in sealed containers. All finished materials are shipped in inspected containers with a seal. The sites are fenced. Cameras are operational in all production areas. Every batch is monitored for compliance to quality specifications. Sites are audited by 3<sup>rd</sup> parties including SQF/FAMI-QS/SFSF/FSSC 22000

MEMBERSHIP IN INDUSTRY TRADE GROUPS:

#### SECTION 6: CONTRACT MANUFACTURERS

HOW DO YOU GUARANTEE BANNED SUBSTANCES (STIMULANTS,  
NARCOTICS, STEROIDS, DIURETICS, BETA-2-AGONISTS, BETA  
BLOCKERS, MASKING AGENTS, OR SIMILAR SUBSTANCES)  
ARE NOT PRESENT IN YOUR INGREDIENTS?

N/A

HOW DO YOU QUALIFY AN INGREDIENT MANUFACTURER?

N/A

#### SECTION 7: AUTHENTICITY OF INFORMATION & CONTACT INFORMATION

COMPANY NAME: Balchem Corporation

CONTACT NAME: Manny Boccini

TITLE: Senior Analyst, Customer Quality

E-MAIL ADDRESS: Manuel.boccini@balchem.com

BY SIGNING BELOW, I CERTIFY THAT THE INFORMATION GIVEN BY ME TO THE NATIONAL ANIMAL SUPPLEMENT COUNCIL (NASC), INC. IS TRUE AND COMPLETE TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT IF THE INFORMATION PROVIDED IS NOT THOROUGH AND COMPLETE, NASC WILL REJECT THE FORM AND RESUBMISSION OF THE FORM WILL BE REQUIRED.

*Manny Boccini*

14-FEB-2024

SIGNATURE

DATE



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